



Jackson County Intermediate (ages 11-13) Market Steer Project Record Book

Name _____

Age (as of September 1st) _____

4-H Club _____

Purpose of this Project

The purpose of any animal project is to help teach youth life skills. Life skills are skills that youth need in order to transition into a healthy, responsible adult. Animal projects specifically target the life skills of:

- **Responsibility** (feeding and caring for an animal on a regular basis)
- **Determination** (working with the animal on a regular basis in order to show it)
- **Record keeping** (keeping a record of the animal's health and feeding)
- **Money/Resource Management** (keeping track of how much money or other resources have been invested in the project, and managing money and resources wisely)
- **Sportsmanship** (practice being a good winner and a good loser through competition with peers and with self. Dealing with constructive criticism, even when you've given your best is a very hard lesson to learn, but a very valuable one!)

“As the exhibitor of this project, I certify that I have personally kept records and completed this record book.”

Signed _____
Member _____ **Date** _____

**“This youth is an active member of the _____
4-H Club or FFA Chapter. This book has been completed by the
youth and is an accurate record of the project.”**

Signed _____
Club leader or Chapter advisor _____ **Date** _____

Keeping records is an important part of any project, but especially for a market animal project. If you don't keep any records, then you have no idea whether you made money or lost money at the end of your project.

General Project Records

What is the breed of your steer?

When did you select your steer (what month)?

Rate of Gain

Starting weight of animal at Jackson County Fair _____
Ending weight of animal at Fed Cattle Show _____
Total Pounds Gained (ending weight minus starting weight) _____
Total days on Feed _____
Rate of Gain (pounds gained divided by days on feed) _____

Expenses and Income

An expense is something that you pay for, or that costs you money. Your project expenses include the cost or value of your animal at the beginning of the project, what you paid for feed, what you paid for veterinary bills, and what you paid to show your animal.

Income is money that your project brings you. Examples of project income include what your animal is worth at the end of your project (or what someone pays for your steer), any show premiums you win, and any sponsorships you are given.

Your project begins the day that you take possession or responsibility of your animal.

PROJECT EXPENSES

Animal Expenses

What you paid for your steer (or the value of your steer if it is given to you or you raised it yourself). If you bought your animal, simply write down the actual purchase price. If you were given your steer, or if it was born on your property, simply write down the fair market value of your steer. As a general rule, the fair market value of a 400-500 lb steer calf is between \$480 and \$600.00 (approximately \$1.20 per lb).

Value of Animal at Start of Project: \$_____

Date	Type (Hay, Supplement, Grain, etc)	Pounds	Cost
Example: 6/10	Hay	50 lbs	\$ 5.00
Example: 6/12	Steer Feed	200 lbs	\$32.00
TOTAL FEED EXPENSES			0.00

Date	Treatment	Cost
<i>Example: 9/16</i>	<i>Vaccination</i>	<i>\$5.00</i>
TOTAL VETERINARY EXPENSES		\$

Date	Type	Cost
Example: 6/06	Show halter	\$30.00
Example: 8/10	Entry Fee (JC Fair)	\$5.00
Example: 9/9	Transportation	\$40.00
TOTAL SHOW EXPENSES		\$

PROJECT INCOME

Show Premium Income (add additional lines or pages if necessary)

Date	Name of Fair or Show	Class	Placing	Premiums Won
<i>Example: 10/11</i>	<i>Jackson County Fair</i>	<i>Junior Showmanship</i>	<i>1st</i>	<i>25.00</i>
TOTAL PREMIUMS WON				\$

Sponsorship Income (add additional lines or pages if necessary)

Date	Person or Business	Amount of Sponsorship
<i>Example: 9/12</i>	<i>John Doe</i>	<i>\$25.00</i>
TOTAL SPONSORSHIPS		\$

Animal Income

What did you sell your animal for at the end of the project? \$ _____

$$\text{Sale Weight} \times \text{Price per Pound} = \text{Animal Income}$$

$$\underline{\hspace{2cm}} \times \underline{\hspace{2cm}} = \underline{\hspace{2cm}}$$

FINANCIAL SUMMARY

Project Income

Animal Income (page 5) \$ _____

Premium Income (page 5) \$ _____

Sponsorship Income (page 5) \$ _____

Total Project Income \$ _____

Project Expenses

Animal Expenses (page 2) \$ _____

Feed Expenses (page 3) \$ _____

Veterinary Expenses (page 3) \$ _____

Show Expenses (page 4) \$ _____

Total Project Expenses \$ _____

TOTAL PROFIT OR LOSS \$ _____

Subtract your total project expenses from total project income. This is your total profit or loss.

Project Story

Your story should answer the following questions about your project experience:

1. What is the breed of your animal, and where did you get it?
2. What new skills did you learn from this project?
3. Who helped you with this project?
4. What did you like best or least about this project?
5. What would you do differently, if anything, next time?

Project Photos

Include at least three photos of your project with captions that describe what is happening in the pictures. If you like, you can add pages to include other items and memorabilia, such as your exhibitor numbers, stall cards, ribbons won, etc.

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IFAS EXTENSION

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